

& R Q V R O L G D W H G ) L Q D Q F L D O 6 W D W H P H Q W V R I

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' , 6 7 5 , & 7 6 & + 2 2 / % 2 \$ 5 '

< H D U H Q G H G \$ X J X V W

# **Great Essex County District School Board**

451 Park St. W., P.O. Box 210, Windsor, ON N9A 6K1 • 519-255-3200



## **MANAGEMENT REPORT**

Erin Kelly  
Director of Education

Cathy Lynd  
Superintendent of Business & Treasurer



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K P F G R G P F G P V C W F K V Q T U ø T G R Q T V

V q v j g D q c t f q h V t w t G g g u g q E q w g v v F I D w c t k f e v U e j q q

Y g j c x g c w f k v g f v j g e a q e p e u q q m n k c f p c { v k g p f i h k p v a u p q e h k d n g u c v c g v t g G g  
E q w p v { F k u v t k e v U e j q e q q n o D q k c t f .v j y g k e v q p v u g q p n g k p f v c q l g f h k u p c  
r q u k v k q p c u c v C w i y g v e q p u q 4 n 2 k 3 f :c .v g v f q v g v g o g p u q p c e e w o w n c v g f u w t r n w u \* f g h k e k v + { g g v v f g g p v g p f f g e f c a u p f h p  
e q o r t k u k p i c u w o e o c c p t v { c q e h e u k w p p v k k p k i g t q g k e h g p c v p q f t q { v k j p h q

*Management's Responsibility for the ~~FINANCIAL STATEMENTS~~*

~~EQUITY AND FINANCIAL POSITION~~

~~DEBT AND FINANCIAL POSITION~~

~~DISCLOSURE REQUIREMENTS~~

~~ARRANGEMENTS~~

~~OPPORTUNITY~~

~~TIME~~

~~BOI~~

~~BOIAD~~

~~HEDRW~~

~~DISCLOSURE REQUIREMENTS~~

~~EQUITY AND FINANCIAL POSITION~~

~~DEBT AND FINANCIAL POSITION~~

~~ARRANGEMENTS~~

~~OPPORTUNITY~~

~~BRW~~

~~FRBQ~~

~~HRW~~

~~GRW~~

~~RE~~

~~DISCLOSURE REQUIREMENTS~~

~~W~~



Opinion

GRISQFRROV  
ERROK  
BAMDFRGMATRIBRMEBS  
FRQDOW

ED WIV

URW  
SIOBV  
DRWAVW

Emphasis of Matter

ARRRSB  
MENATRIBRW  
FRQDOW  
BFRQXOEV

DRRW  
VSY  
HIBFRW

RRQBD  
SBRGM  
NEMERI

KPMG LLP

EDQ\$FRW

EDOE\$FRW

QQ  
RBB

# **GREATER ESSEX COUNTY DISTRICT SCHOOL**

**B O A R D**

|          |               |               |
|----------|---------------|---------------|
| Net debt | (416,717,959) | (400,864,705) |
|----------|---------------|---------------|

See accompanying notes to consolidated financial statements.

On behalf of the Board:

Director of Education

Chair of the School Board







\* 5( \$7(5 (66( ; &2817< ', 675, &7 6&+22/  
% 2\$5'  
1RWHV WR &RQVROLGDWHG )LQDQFLDO 6WDWHPHQWV  
<HDU HQGHG \$XJXVW

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6LJQLILFDQW DFFRXQWLQJ SROLFLHV

7KH FRQVROLGDWHG PLHQDMQVF LDUOH VSWH S D WH G QE D PFDQLDGIDQ FID Z LW  
EDVLV RI DFFRXQWLQJ GHVFULEHG EHORZ

D %DVLV RI DFFRXQWLQJ

7KH FRQVROLGDWHG ILQDQFLDO VWDWH PRHQDMVQ FKHD YHL WEKH HMQK  
)LQDQFLDO \$GPLQLVWUDWLRQ \$F WIUQHTQFLUDHO/ WWWKDDWHH FVHKQ  
% DQG 2QWDULR 5HJRXIOWWVHL RQQDQBDWQL \$C P\$LFQML V W

7KH )LQDQFLDO \$GPLQLVWUDWLRQ \$F WIUQHTQFLUDHO/ WWWKDDWHH FVHKQ  
SUHSDUHG LQ DFFRUGDQFH ZLWK WKHGD E F RWXQHWVW QO HSYULQWFLSLO  
RI WKH 3URYLQFH RI 2QWDULR \$ GLUDBHFLR YHL QZDWW S U RRY L(GKKG  
ZLWKLQ PHPRUDQGX P % UHTXLULQJ VGLKDRQR OS XEERODLUFG V HWVW

\* 5( \$ 7( 5 ( 6 6( ; & 2 8 1 7 < ', 6 7 5 , & 7 6 & + 2 2 /  
% 2 \$ 5 '

1 R W H V W R & R Q V R I O D C D W H D G V H I P G H D Q Q F V F R Q W L Q X H G

< H D U H Q G H G \$ X J X V W

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6 L J Q L I L F D Q W D F F R X Q W L Q J

\* 5( \$7(5 (66(); &2817< ', 675, &7 6&+22/  
% 2\$5'  
1RWHV WR &RQVRIDQDWWIDQW HIPHQDQFV FRQWLQXHG  
<HDU HQGHG \$XJXVW

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6LJQLILFDQW DRDRKQHMLQFRQWLQXHG

F & DVK DQG VKRUW WHUP LQYHVWPHQWV

& DVK DQG FDVK HTXLYDOHQWV DUH FRPSOLIHSHRG/ LRW VF IDVQIG R/OK RK  
WHUP LQYHVWPHQWVW KRQWVWDWIR K DMKDW QNLRT XLOGVLVQE EILFDQ  
FKDQJHV LQ YDOXH DQG KQDLYM\ DVAURURADQHVV WKDQ

G 'HIHUUHG UHYHQXH

& HUWDLQ DPRXQWV TXBHQWH FHL YOHGJ LSQUDRWL DQU HHHJXQW WDLRG F  
RQO\ EH XVHG LQ WKH FRQGXFW RI FHHUWRDILQSSIR RULFD RM URYUL FL  
WUDQVDFWLRQV 7KHMHF RDJQRLXQV VD UHH YIRQ QH\HLQW WKRIH ILUHOD  
H[SHQVHV DUH LQFXUUHG RU VHUYLFHV DUH SHUIRUPHG

H 'HIHUUHG FDSDLWDO FRQWULEXWLRQV

& RQWULEXWLRQV UHBEQHGR UR UW KJH F SIX LQSJR VRHU RGIH YHFO RISWQJ  
GHSUHFLDEOH WDQJLEOH FDSDLWDO DV VRHUWDORUF RQHV WDE & WR RQ  
IRUP RI °€`€0 DPRXQ Up`AH èw% pWKH % UHð€0



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% 2\$5'

1RWHV WR &RQVRIDQDWIDGVHPOHQFV FRQWLQXHG

<HDU HQGHG \$XJXVW

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6LJQLILFDQW DFFRXQWLQJ SROLFLHV FRQWLQXHG

I 5HWLUHPHQW DQHQI RXWWKXHWHHEPHSOHRI LWV FRQWLQXHG

'HSHQGLQJ RQ SULRU DUUDQJPHQWV DQHQYHLPSHORKHHDQWIRXSGH  
DQG OLIH LQVXUDQFH EHQHILWV IRXUSVHDNQLQJHFGRQWQIGQXHGXWDQV  
OLDELOLW\ IRU SD\PHQW RI EHQHILWRV GRUDWVKQVW\ZDKRGDIURHU P  
UHWLUHHV ZKHRGDXUQHGHRWWALKHVHSODQV

7KH %RDUG KDV DGRSWHG WKH IROORZIEQJKQS\RLQJFLIRWU ZWLWV  
HPSOR\HH EHQHILWV

L 7KH FRVWV RI WHOHPEQWUBQGU RWKUW EHPQDRLWHSQDXWQV  
DFWXDULDOO\ GHWBQDUIQHQWV\NQEHPW H\WVHVFDDQDWRLIRQD  
DFFXPXODWHG VLFN GD\V DW UHWLUH\RHQWVH QDQVXUGDQVIEHE  
UHFRYHU\ UDWHV ORQJ WHUP LQIDWHRQRVWWRHVUDQGUGHP  
JUDWXLWLHV DUHPDQWGDQWIDQJOW&HWHURS\BQHHTQVIDFONDGD\  
DQG \HDUV RI VHUYLFH DV DW \$XJXVW W HVWDLQ\W\DPDQD  
GLVFRXQW UDWHV \\$Q\ DFWXDULDO JDUQV DQGWOKRVQHWFIR  
UDWH DUH DPRUWL]WQH\QYDHUH\WQKJH HJISPOHILQIRUWKH\YHPSHOR\H  
JURXS

)RU VHOI LQVXUHG URWWKILWHHEPHQWDRDHQHG IXWWKQWV YHHQWVILRWV  
DFFXPXODWH RYHU WKH SHULRGV RI V\BKL\SHWYUQIREQ  
JUDWXLWLHV DQG OLIH LQVXUDQFH DQG @G  
)IRB RVH\B\H ° E\H\B\Q\H\U\B\CEU\H 0U\H



\* 5( \$7(5 (66(); &2817<', 675, &7 6&+22/  
% 2\$5'

1RWHV WR & RQVRIDQDWWIDGVHIPQHQWV FRQWLQXHG

<HDU HQGHG \$XJXVW

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6LJQLILFDQW DFFRXQWLQJ SROLFLHV FRQWLQXHG

K \*RYHUQPHQW WUDQVIHUV

\*RYHUQPHQW WUDQVIHUV ZKLFK LQFRQJQGLH HOGH UQVWDQW LFYRHQ VBD  
ILQDQFLDO VWDWHPLHQ WKLEQ WKHQSWWB URGHGW WDQWUH U RFFXU  
WKH WUDQVIHUV DQWHHDQWLKIRWQH WCG UPLHWH DQDG KUDYDHV REQBEOH HW  
RI WKH DPRXQW FDQ IQHPHQWVHW U DQRYHKLQDFARLQRVQD LQKVFMLSI LYH  
D OLDELOLW\ WQGDWHHF BHQH JHUGH G QKUHVWQSQXHO DKAHLQRQW DUH PH

\*RYHUQPHQW WUDQVIHUV IRU FDSLWDQD DAWLQRHQHUUHGUUDHF RUUHG  
DV GHUUHG FDSLWDQ FRQWULEXWLRQW LQ&WIDQGF RUQVFRQDQG  
VWDWPHQW RI RSHBBLWLRQW DQGWRKHH VRDWK HDW DMPKH SBLWVHW  
DPRUWL]HG

L ,QYHVWPHQW LQFRPH

,QYHVWPHQW LQFRDPHULHVHQSRULVQHVQKH SHULRG HDUQHG

:KHQ UHTXLUGH E\ WKH IXQGLQJ JRYHUIQFWQQLWQRRUP W HODDUQH  
H[WHUQDOO\ UHVWKUD\ WSHKGS UQDGFVFRPFLQDWGLRQH CHRGXPFHQW FKD  
DQG VSHFLDO HGXFDWLRQ URUVB\ FS\DLWMSXGHEIDQWQFHUVY

M %XGJHW ILJXUHV

%XGJHW ILJXUHV KDYH EHHQ SURYLGHGDMRU ERHPSQGQHLSXU  
WKH EXGJHW DSSURMHG E\ WKEK G WKHWD S7SLURVYWHG E\ LW KGHYHOR  
LQ DFFRUGDQFH ZLWK WKH SURYLQFLDQIORRPOD QGDWGLQG DQGGILQ  
WR PDQDJH SURJUDP VSHQGLQJ ZLWKLQRWQH JXLGHOLQHV RI W

N 8VH RI HVWLKDWHV

7KH SUHS DUDWLRQ RLUQDQEV BOLQDWWGIRMOWZLWLIQ WRQIREDPLV  
DFFRXQWLQJ GHVFULEHG LQ 1RWH D UHTXLUDWVH VP DQDQGHP  
DVVXP SWLRQV WKDW DIIHW WKH UHSRQWVWGHDPHQWVLA  
FRQWLQJHGW DVVHWV DQG OLDELOLWGLHIVQDFWQH VWDWWHRPH  
WKH UHSRUWHG DPRXQQGV HRS HUQWYHQQ XGHVU\\$LQFJR XQKHMV\ HVDUE MHF  
VLJQLILFDQW HVWKLHP DFVWUW\ LQFOXDOHV WLRW DQDQVVBQW DQG HPS  
IXWXUH EHQHILWVR\\$QW XQDOLIURH VQWVWKRHVH HVWLKD

\* 5( \$7(5 (66( ; & 2817< ', 675, & 7 6 & + 22 /  
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1 RWHV WR & RQVRIDQ DWIDGV HPGHQGV FRQWLQXHG

<HDU HQGHG \$XJXVW

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6LJQLILFDQW DFFRXQWLQJ SROLFLHV FRQWLQXHG

O 3URSHUW\ WD[ UHYHQXH

8QGHU 3XEOLF 6HFWRD Q\$FDFB&Q WWQJH PHQWHLWD QNGK DYWWGHW KI W  
UHFRUGV WKH UHYHQXHV WQWWKPHQWQDQZKHLDK WQHW BHRDFUG LV  
3URYLQFH RI 2QWDULR \$V D UHVXOW I SRRSMWUWV XWODUFWSB@BQ  
UHFRUGHG DV SDIFWDRDI /WKHVQUDRWLLYQH \*UDQWV

& DVK DQG VKRUW WHUP LQYHVWPHQWV

& DVK DQG VKRUW HVWVPLQEVHGW PWKH IROORZLQJ

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1RQ UHVWULFWHG IXQGV  
+HOG LQ WUXVW  
)RXU ILYH QDQHDLQHGO  
6FKRRQGIV

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\$FFRXQWV UHFHLYDEOH ± \*RYHUQPHQW RI 2QWDULR

7KH 3URYLQFH RI 2QWDULR 3URYLQFHQGUQ\$OZLFWHG DY DRQQLHD EQLHPH

\* 5( \$7(5 (66(); &2817<', 675, &7 6&+22/  
% 2\$5'  
1RWHV WR &RQVRIDQDWWIDQWHPHQDQFV FRQWLQXHG  
<HDU HQGHG \$XJXVW

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\$VVHWV KHOG IRU VDOH

\$V RI \$XJXVW U HRODXWILONG MQJV UHFRUGHG DV  
KHOG IRU VDOH DQG LQFOXGHV - ( %HQLWRQU BKEWOLEJK FOKRKROR OQC  
WKH \HDU WKH %RIDHUG\TVHM KDIWHL RI& MQ FVWHH JRRJUSXREQDIF 6FKRRO  
9LFWRULD 3XEOLF 6FKRRO ZHUH VROG 1HWLSDURZFHUHG VHFAHLYHG  
WKH VDOH RI SURSHUWLHV ZKLFK KDG D FDULUOQJDQGODXHVIRFLD  
GHIHUUHG FDSLWDO FRQWULEXWLRQV RI 1LO RIILOQH  
SURFHGKV ZDV XVHGHM QFDIULWWQ &XIWFKPDDVHQ/L QJG WKH UZDV  
GHIHUUHG IRU IXWVW UFKSUDWDVO DDFVVRHU5GLJQJO DVW L2QQWDUL

7HPSRUDU\ ERUURZLQJ

7HPSRUDU\ ERUURZLQJ FRQVLVWV RI

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%DQNNUV\ \$FFHSWDQFH  
5R\DO %DQN RI &DQDGD UHSDLG GXULQJ WKH \HDU  
EHDULQJ LQWBQNWVW\$ FAFKHS W\ DQFH UDWH  
SOXV D QWMBPISL

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7KH %RDUG KDV D OLQH RI FUHGLW DYDIDQBRQOWRWBG UPDV VPXSH  
UHTXLUHPHQWV DQG RU WR EULGJH FW\SHWODLOQH [SHQGHQIXWHLW DQ  
DYHUDJH SULPH OHQGLQJ UDWH PLQXV

\$PRXQWV KHOG LQ WUXVW

\$PRXQWV KHOG LQ WUXVW FRQVLVW RI

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%HTXHVWV IRU VFKRVODDULVHKLSV DQG EXU  
(PSOR\HHILR\XUSODQV

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\* 5( \$7(5 (66(; &2817< ', 675, &7 6&+22/  
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1RWHV WR &RQVRIDQ DWIDQW HPGHQFV FRQWLQXHG

<HDU HQGHG \$XJXVW

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1HW ORQJ WHUP GHEW

1HW ORQJ WHUP GHE&RQM&RU&DVGHRGQ QM&DVGHPGQVRLW)LRQ FRQVLV

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'HEHQWXUH %\ODZG\$H 2FWREHU  
EHDULQJ LQWHUHVW DW SHU DQQXP %OHQGHG  
SD\PHQWV RIGXH VHPL DQQXD00\

'HEHQWXUH %\ODZG\$H 2FWREHU  
EHDULQJ LQWHUHVW DW SHU DQQXP %OHQGHG  
SD\PHQWV RIGXH VDQG QXO\

'HEHQWXUH %\ODZG\$H 0D\  
EHDULQJ LQWHUHVW DW SHU DQQXP %OHQGHG  
SD\PHQWV RI GXH PKRQW

'HEHQWXUH %\ODZPEHGJXH 1RYHEHDULQJ  
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GXH VDQG QXO\

'HEHQWXUH %\ODZ GХHOLQJ LQWHUHVW  
DW SHU DQQXP %OHQGHG SD\PHQWV RI  
GXH VDQG QXO\

'HEHQWXUH %\ODZ GXH 0DUFK

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<HDU HQGHG \$XJXVW

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1HW ORQJ WHUP GHEW FRQWLQXHG

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'HEHQWXUH %\OODZUFKGXH EHDULQJ LQWHUHVW DW  
SHU DQQXPSD \PQHQQHGHSI GXH  
VH IDLQXDOO\

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3ULQFLSDO DQG LQWHUHVW SD\PHQW \XUWHV\DDQLQWQWRD \Q HDWW \$ R QX  
DUH GXH DV IROORZV

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3ULQFLSDO  
3D\PHQW , QWHUHVW

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% 2 \$ 5 '



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7KH FRPSRQHQWV RIYWKHQ RWKH R H SEURDUI LDWVH IDVW IRKDOI RZV

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3RVW 6LFN OHDYH /RQJ :RUNHUV<sup>¶</sup>  
UHWLUHPHQWHQW5HWLWRS XS WHUP &RPSHQVDWLRQ  
EHQHILWV JUDWXLWLHGLVDEELQWILWV EHQHILWV EH

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&XUUHQW \HDU  
EHQHILW  
FRVW

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,QWHUHVW RQ  
DFFUXHG  
EHQHILW  
REOLJDWLRQ

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\$PRUWL]DWLRQ  
RI DFWXDULDO  
ORVV JDLQ

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1HW UHYHQXH  
H[SHQVH  
IRU WKH  
\HDU

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\* 5( \$7(5 (66( ; & 2817< ', 675, & 7 6 & + 22 /  
% 2 \$5'  
1 RWHV WR & RQVR IDLQ DWIDQW HIPQDQFV FR QWLQXHG  
< HDU HQGHG \$XJXVW

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***Actuarial Assumptions***

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EDVHG RQ DFWXDULDO DVVXP SWLRQV DIFFRW&WHLQHJYBQWSVR GHWWHE  
\$XJXVW DQG EDVHG RQ XSGDW HG DDQYHHUQD JHL FND LGD\W DDO/D  
\$XJXVW 7KHVH YDOXDWLRQV WDQJHHV QRWLRW DEQRXQDVE RWKHH  
HFRQRPLF DVVXP SWLRQV XVHG LQ WKH VHVW DHO/XDLVPI DRQHM DRU HH [SK  
UDWHV RI

---

, QIODWLRLQ H[FOMGDQG GHQDQMDIO FDQSHQVHV  
:DJH DQG VDODU\ HVFDODWLRLQ  
'LVFRXQW RQ DFFLOXHJQ VEILRQHVWLW RE

---

+HDOWK FDUH FRVWV DUH DVVXP HG WRWLQHF WHDDWHH VEKHQ IDQOLQJ  
SMIA DQQXP WKHUHDIWHU XQWLO LW UW@PWt w@PWt w@S €0 y€ `€`A

\* 5( \$7(5 (66(); &2817<', 675, &7 6&+22/  
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<HDU HQGHG \$XJXVW

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FRQVROLGDWH GRPHQDQFV LDQHVDMD WR OORZV

D 5HWLUHPHFOWF/HIBQQVXHDOWK &DUH %HQHILWV

7KH %RDUG SURYLGHV OLIH LQVXUDQFHVG HACRW DQHUVWQG QK HPHQW  
JURXSV DIWHU UHWLUHPHQW XQWLO WKTHKPHSPUEHRLVX BIA DDFUKH E DH  
RQ WKH %RDUG H[SHUHLVHQ ISHW HDPLQX PVH FDWGE B\ WKEHL%RPHG 7KH  
EHQHILW FRVWV DQG OLDELOLWLHVWKHUQDXWKRQ ODQFRQWKRQ GHQDQG  
EHQHILW SODQ DQG DUH LQFOXGHG LFQD WKRQVW DRWDWLRQ WFRQVRI  
6HSWHPEHU HPSORVHHV UHWLULQQRRWQ TRWDQWVH B UWLKRQ  
VXEVLGL]HG SUHPLXPV RI FRQWULEXWLRQV

E 5HWLUHPHQW \*UDWXLWLHV

7KH %RDUG SURYLGHV UHWLUHPHQW JPSDORXHWWLHWLWHRG FSHWLRQ  
VSHFLILHG GDWHVR YLQH %RWDKUHG HSUEH QHQLXQG W& UCRKJLQDQ BQ KHQ  
SODQ 7KH EHQHILW FRVWV DQG OLDE LQFQWKRQ GUHLQDWKRQ %R  
FRQVROLGDWHG ILQDQFKBODF RWQDQWHPRIQ WMSKH DEDQHW XLRW LHOLJLBR  
HPSORVHHV DW UHWLRQW PWHQWLULW DEQDWH FDNF RGDRXO DWDQBGVHDUV  
VHUYLFH DW \$XJXVW

F 6LFN /HDYH 7RS 8S %HQHILWV

\$ PD[LXPXP RI HOHYHOFKQXW HGDWL FURP WKRHD F XEWHUHQWU LHDQ IRUZ  
LQWR WKH IROORZLQJ \HDU RQO\ WQDQH VMMGS DWRKG WARKSU R&JWDQ  
WHUP OHDYH DQG GLVDELOLW\ SODQ HQS HWDQDHW \HOP UWKHKH QEDH  
VWDWHPHQWV DUH

)RU DFFRXQWLQJ SDOXSRWLHRQ RWIKW KYHD DEQFLJXHNG REQH QRWLRW KRH VL  
WRS XS LV EDVHG RQ DFWXDULDO DVWXIRIS RWLQRQG DVE RDWVW \$IXJXVW  
DQG LV EDVHG RQ WKH DYHUDJH GDLV\RV DQPSUORRDIQHG EDDVQ  
\$XJXVW

\* 5( \$7(5 (66( ; & 2817< ', 675, & 7 6 & + 22 /  
% 2 \$5'  
1 R W H V W R & R Q V R I O D G D W H D G V H I P G I D Q V F V F R Q W L Q X H G  
< H D U H Q G H G \$ X J X V W

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5 H W L U H P H Q W D Q G H R W K W W U H P S E R Q H I L W V F R Q W L Q X H G

G / R Q J W H U P ' L V D M E X L U D Q V A H + D Q I G H + Q D O W K & D U H % H Q H I

7 K H % R D U G S U R Y L G H V O L I H L Q V X U D Q F L H V V G W Q W H D G S C D R Q G I H K H B Q W  
W H U P G L V D E L O L W \ O H D Y H W R H P S O R \ H I Q V ( Z H K R D K U H H % Q R R D M U G H I W  
U H V S R Q V L E O H I R U W K H S D \ P H Q W R I O E R H V W Q V R K I U G Q Q M W S Q H D P Q L G X F  
F D U H E H Q H I L W V X Q I G H H U % R V D K U L G S O B Q L G 7 H V W K K U H R M H J K E H D Q Q H K L Q W X Q G  
G H I L Q H G E H Q H I L W S O V D D Q O D T U K H F R R S W Q V R I V S Q R \ H S H D V G R C W R O R Q J W H  
G L V D E L O L W \ O H D M H G D D Q G X Q D R W L Q Q V Q O X G H G L Q W K L V S O D

H : R U N S O D F H 6 D D H Q V F H D % Q R G D J Q G V X : 6 , % R E O L J D W L R Q V  
7 K H D ` C`

\* 5( \$7(5 (66( ; &2817< ', 675, &7 6&+22/  
% 2\$5'  
1RWHV WR &RQVRIDQDWWIDQVHIPHQDQFV FRQWLQXHG  
<HDU HQGHG \$XJXVW

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'HIHUUHG FDSDLWDO FRQWULEXWLRQV

'HIHUUHG FDSDLWDQ QFRQQXVGWHL E\ DQ RWQ VDLQHGF HFRYQHGU MEKDWL RDQVH XVH  
DFTXLVLWLRQ RI WDQJLEOH FDSDLWDO DVVHWV LQ DFFRUGDQFH





\* 5( \$7(5 (66(; &2817< ', 675, &7 6&+22/  
% 2\$5'  
1RWHV WR &RQVRIDQDWWIDQWHPHQDQFV FRQWLQXHG  
<HDU HQGHG \$XJXVW

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\$FFXPXODWHG VXUSOXV GHILFLW

\$FFXPXODWHG VXUF\$ROXVLV@/WIRFLWWKH IROORZLQJ

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6XUSOXV  
2SHUDWLQJ

(PSOR\HH IXWXUH EHQHILW  
, QWHUHVW DQGXPDQFDWLRQ DFFU  
6FKRRO JHQHUDWHG IXQGV  
5HYHQXHV UHFRJQL]HG IRU ODQG

"sPP ÅÀP ð€•XURÅ°p ÷HG 1, Å G €@ ð`•€€ ßÅE` P "pìP ðÐ\&Xpð€•ðÅFtQÅ<  
6FKR5HYL#HGWL 0w€Qw X &)€ aU  
S 0GUO| 0ÅÄ ^ûOG 0Œ 0ÅFtQÅ<Å0  
XDOV,, Q 7p0•@

^ ^

\* 5( \$7(5 (66( ; &2817< ', 675, &7 6&+22/  
% 2\$5'  
1RWHV WR &RQVRIDQDWWIDQW H[SHQVH VFRQWLQXHG  
<HDU HQGHG \$XJXVW

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([SHQVHV E\ REMHFW

7KH IROORZLQJ LV D VXPPDU\ RI WKH H[SHQVHV SFRUDWHG RSHUDWLRQV DQG DFFXPXODWHG GHILFLW E\ REMHFW

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| % X G J H W  | \$ F W X D O | \$ F W |
|--|--------------|--------|
| &XUUHQW H[SHQVHV<br>6DODU\ DQG ZDJHV<br>(PSOR\HH EHQHILWV<br>6WDII GHYHORS PHQW<br>6XSSOLHV DQG VHUYLFHV<br>, QWHUHVW<br>5HQWDO H[SHQVHV<br>)HHV DQG FRQFHWD FW VHUYL<br>2WKHU<br>\$PRUWL]DWLRQ DQG ZULWH GRZQV<br>RI WDQJLEOWVFDLSLWDO DVVH |              |        |

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2QWDULR 6FKRRO %RDUG , QVXUDQFH ([FKDQJH 26%, (  
7KH %RDUG LV D PHPLWLRQ RFIKWR RQ 2QWDUDQDQV UDG, H ([B UHFLSUR  
LQVXUDQFH FRPSDQ\ QHFHQQXHUGD QXOHG \$BWMV 26%Q(H UQVXSEOLF OL  
SURSHUW\ GDPDJH DQG FHUWDLQ RWKBVDUDQFH / \NRE LDO LPDV\ LIPQ  
SHU RFFXUHQFH

7KH XOWLWDWH SUHPLXPV RYHU D ILYHUVHDFK SURHFDOORQ DQG EADKMH  
DFWXDO FODLPV H[SHQVHV H3AULRGL 6DODU

\* 5( \$7(5 (66(); &2817<', 675, &7 6&+22/  
% 2\$5'  
1RWHV WR &RQVRIDQDWWIDQWHPHQDQFV FRQWLQXHG  
<HDU HQGHG \$XJXVW

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&RQWLQJHQW OLDELOLWLHV

, Q WKH QRUPDO FRXUVH RI RSHUDWLRQ YDQWLKDULRQD E\ QDEIRFRPQ SURFHGLQJV :KLOH WKH ILQDO RXW FQIRHDZL W\KRFHWHSHLQWVWSRH \$XJXVW FDQQRW EH SUHGLFWHSGLQZRACKFRIHWWDLQRLQDU GWWK UHVROXWLRQ ZLOO QRW KDYH D PDWJHMULDOODQGLYDQVSHRVWVWHFRAQ RRQ RSHUDWLRQV

7UDQVSRUWDWLRQ FRQVRUWLXP

2Q -DQXDU\ WKH %RDUG HQWHUHKG :LQVGRDUQ (DVHH &DWWKWR 'LVWULFW 6FKRRO %RDUG DQG &RQVHILQ MFRURPDULQW\H QFDDPMIGR &RQX 6FRODLUH GH GLVWULFW GHV pFROHV G\WKRBL\\$WRYLGM \FRQPLGPLQLVWUDWLRQ RI VWXGHQW WUDQWLWSGRUFWWDWQQRQRZLWWKHLQXWUH VFKRRO ERDUGV 2Q 6HSWHPEHU \DGQILQZWRJWDQHGP HQMOXDM &RQVHLO VFRODLUH 9LDPRQGH 7KH FRQGRQWIDQPHDIJRUHWHWHRQWQZ GHOLYHU\ HIIFLHIGIFWDQBSQFRWWWRH VDWKLGRHQWRWHDQKSRRIUWKH %RD

\* 5( \$7(5 (66(); &2817<', 675, &7 6&+22/  
%2\$5'  
1RWHV WR &RQVRIDQDWWIDQWHPHQDQFV FRQWLQXHG  
<HDU HQGHG \$XJXVW

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7UDQVSRUWDWLRQ FRQVRUWLXP FRQWLQXHG

7KH %RDUG¶V FRQVRDOWWWDWHBHQWVQFHWHFWQSURROSLRGUDWLRQ ZKH  
LQFOXGH WKH DVWHKHWOLWELRQWURWVWKDDQGWVVSUQFUDWD VKD  
DQG H[SHQVHV

7KH IROORZLQJ SURYLGHV FRQGHQVHG ILQDQFLDO LQIRUPDWLRQ

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| 7RWDO   | %RDUG<br>3RUWLRQ | %RDUG<br>7RWDO |
|---|------------------|----------------|
| )LQDQFLDO 3RVLWLRQ<br>)LQDQFLDO DVVHWV<br>/LDELOLWLHV |                  |                |
| \$FFXPXODWHG GHILFLW<br>VXUSOXV                       |                  |                |
| 2SHUDWLRQV<br>5HYHQXHV<br>([SHQVHV                    |                  |                |
| \$QQXDO VXUSOXV                                       |                  |                |

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5HSD\PHQW RI<sup>3</sup> 6FKRRO %RDUG 7UXVW' )XQGLQJ

2Q-XQH WKH %RDUG UHFHLYHG RO %RDILGR P UJKHW IRB KLRW  
UHODWHG GHEW HOLJLEOH IRU SURRLQFLDADIDQDGJLUQHJ RWQSVR UWV  
LQWR ZLWK WKH 7UXVW DQGH7UX6/FWK RZDQVILFDQHOFHH VVWHR RUXWVWDQG  
SHUPDQHQWO\ ILQDQFHG 13) GHEW RI ESHDQH WLFLSDWHLQJR E RDQH  
8QGHU WKH WHUPV RI WKH DJUHHPHQW DQGH WKRF%RBOG%R DQHGE  
FRQVLGHUDWLRQ IRB\WKKH DQVWDQFHQWVWKH SURVVQFLDO JUDQWV  
WKH %RDUG LQ UHVSHFW RI WKH 13) GHEW

\$V D UHVXOW RI WKHWD ERYHH ODLJUEHLQH L13)U B M S M F MW RQ R ORQJHU  
LQ WKH %RDUG V ILQDQFLDO SRVLWLRQ